VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

108 Tran Hung Dao Str., Hoan Kiem Dist., Hanoi Tel: 043.9421030 Fax: 043.9421032 Business Registration Certificate No. 0100111948 as amended the 10th time on April 29, 2014

Hanoi, April 14,2015

PROPOSAL TO 2014 ANNUAL GENERAL MEETING OF SHAREHOLDERS On approval of profit distribution plan for 2014

Pursuant to the current regulations of the State and guidance documents of the relevant Ministries and Agencies in finance and accounting sector;

Pursuant to the Charter on Organization and Operation of Vietnam Joint Stock Commercial Bank for Industry and Trade;

Pursuant to the Resolution No. 12/NQ-DHDCD dated April 29, 2014 of the 2014 General Meeting of Shareholders of Vietnam Joint Stock Commercial Bank for Industry and Trade;

Pursuant to the 2014 audited financial statements and results of evaluation of the financial statements by the Supervisory Board of Vietnam Joint Stock Commercial Bank for Industry and Trade;

The Board of Directors respectfully submit to the Annual General Meeting of Shareholders for approval of the profit distribution plan for 2014 as below:

In VND million

1	Profit after Tax of 2014		5,653,992
2	Appropriation to Chartered Capital	(1) x 5%	282 700
	Supplementary Reserve		282,700
3	Appropriation to Financial Reserve	(1) x 10%	565,399
4	Appropriation to Bonus and Welfare Fund		1,000,000
5	Cash Dividend	Chartered capital x 10%	3,723,405
6	Remaining Profit after Tax after Appropriation to	(1)-(2)- (3)- (4)- (5)	82,488
	Reserves and Dividend Payment		02,400

Respectfully submit to the Annual General Meeting of Shareholders for approval!

ON BEHALF OF THE BOARD OF DIRECTORS CHAIRMAN

Nguyễn Văn Thắng